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## Making Believers Out of Utilities

The local utility contracted Griffith Excavation to help remove the sheered poles and replace them. With eight employees, and two skid steer loaders equipped with EZ Spot UR's pole-setting claw attachments, Ken Griffith replaced 800 d poles near Bison and Buffalo South Dakota in about 20 days. The local electric cooperative amassed crews totalling about 100 workers. Using conventional trucks and equipment, they replaced 500 poles in the same amount of time, Griffith said.

"The best they got done was 12 poles in a day," Griffith said. "Our best was 51 in a day. Officials from the power cooperative eventually pulled six of their crews off the job, realizing that Griffith's approach was much faster and cost effective," Griffith said.

"We never had one problem during the entire job," Griffith said. "The (EZ Spot UR) pole setters are bullet proof."

Griffith said he bought five more of EZ Spot UR's pole-setters and resold them to the local power cooperative and another utility company.

"With the skid-steers and EZ Spot UR's attachments, we made believers out of a lot of people," Griffith said.

